

Wisdom of the Crow: How Top Staffing Firms Can Double Industry Growth



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-Nonfarm Employment

-Temporary Help

IMAGE: Andrii Tsynhariuk | Dreamstime.com

Can't Rain All The Time



2008:
18 Months
to start
growing

2020:
14 Months
to start
growing

2008:
9 Months
to bottom

2020:
3 Months
to bottom

— May '08 - Dec '10
— Jan '19 - Aug '22
— Oct '22 - Dec '24

IMAGE: Andrii Tsynhariuk | Dreamstime.com

Can't Rain All The Time

Survive



Thrive



IMAGE: Gordon Tipene | Dreamstime.com

A group of approximately seven birds, likely grey and black crows or similar species, are perched on a weathered wooden fence. They are facing left, with some looking towards the camera. The background is blurred, showing a colorful banner and a building. The word "Adapt" is overlaid in large white text across the middle of the image.

Adapt

Be The Expert

64%

of hiring managers have a 'day one' list of staffing firms they are considering working with



93%

of the time, a firm from the 'day one' list was ultimately selected



Specialize

Zag When They Zig



Communicate

Satisfaction

Time Since Last Contact



Execute

Be Creative



Fix Your Leaks



Keep What's Yours



IMAGE: Sergei Elagin/Shutterstock



Be Tough

Parting Thought

Keep The Humor





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