

Building Your Tech Stack for Competitive Advantage

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decide how
technology
enables **your**
business
strategy

Core Staffing Tech Stack

Customer
Relationship
Management

Applicant
Tracking

Onboarding &
Credentialing

Staffing
Middle Office
(time, pay, bill)

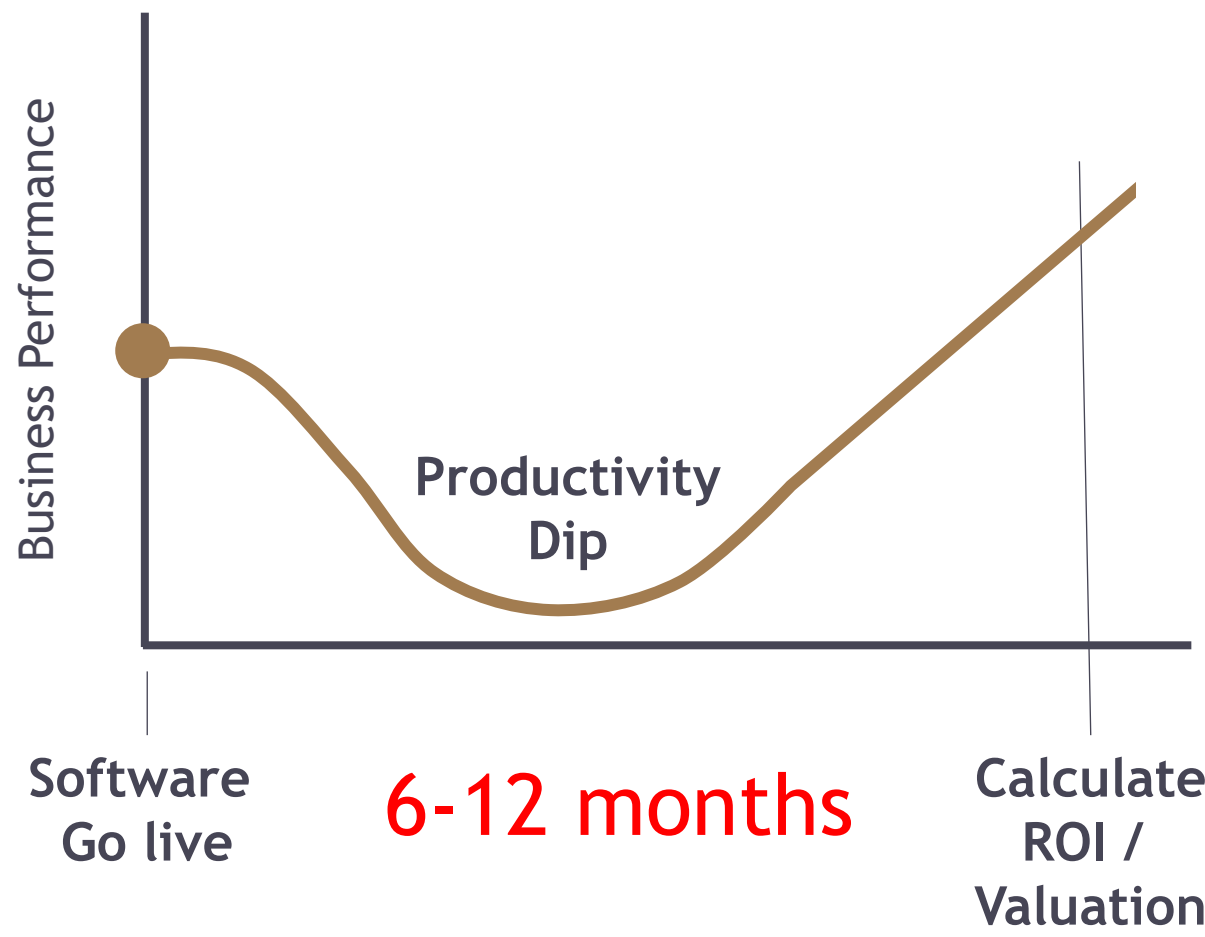
Accounting

Reporting

Foundation (communications, collaboration, etc.)

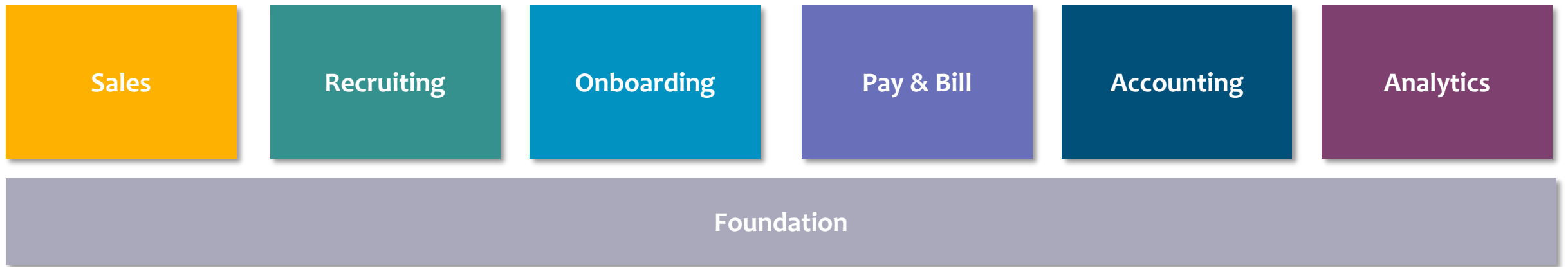


replace retro technology now



schedule
recovery
time

Core Staffing Tech Stack



STAFFING INDUSTRY TECHNOLOGY LANDSCAPE

Sales

- Customer Relationship Management
- Marketing Automation
- Sales Execution
- Prospecting
- Contract Lifecycle Management
- Full-Service Marketing

Onboarding

- Onboarding & Credentialing
- Background & Drug Screens
- I-9 & E-Verify
- Work Opportunity Tax Credit
- Benefits

Pay & Bill

- Staffing Middle Office
- Payroll Processing
- Pay Cards
- Commissions
- Garnishments
- Sales & Local Tax
- Web Time & Interpretation
- Staffing Back Office Services

Recruiting

- Applicant Tracking
- Professional Services Automation
- Recruitment Process Outsourcing
- Chatbot
- Mobile Talent Platform
- VMS Requisition Integration
- Licensable VMS
- Meeting Scheduler
- Subvendor Marketplace
- Surveys & Feedback
- Shift Scheduling
- Career Site
- Job Ad Creation
- Job Ad Distribution
- Job Boards
- Candidate Sourcing
- Candidate Referrals
- Video Interviews
- Candidate References
- Skill & Behavioral Assessments
- Advanced Search & Match
- Social Search

Accounting

- General Ledger, A/R, A/P
- Collections
- Tax Management
- Financial Reporting

Analytics

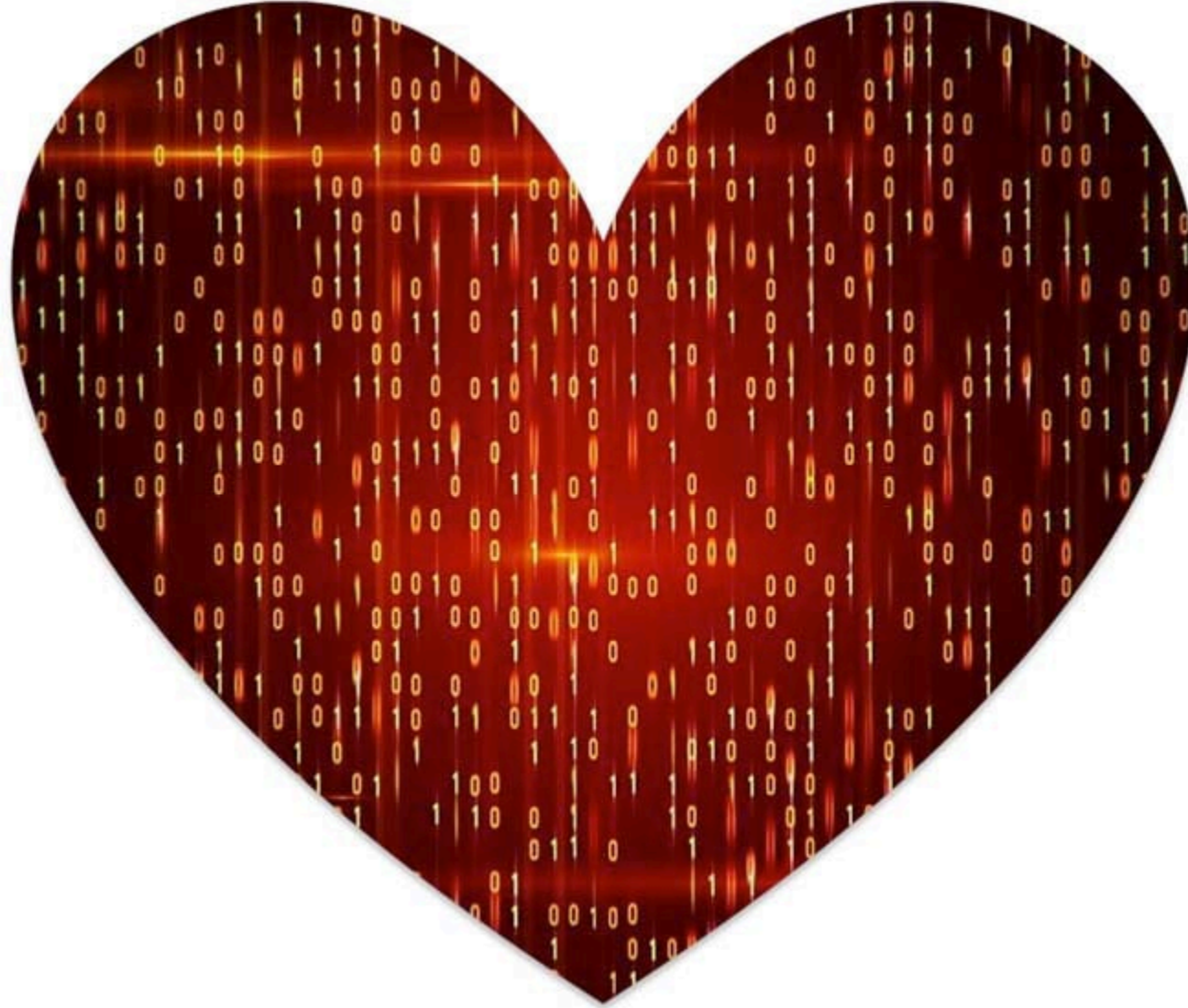
- Reporting
- Data Warehouse
- Staffing & Talent Intelligence
- Data Enhancement
- Data Maintenance

Foundation

- Workflow Automation
- Robotic Process Automation
- Custom Integration Tools
- Master Data Management
- Cybersecurity
- IT Infrastructure
- Bulk Texting
- VOIP



integrate
all your
systems



commit to
data &
analytics

DATA IS POWER

Align people
process & tech



automate
(almost)
everything



measure &
drive
adoption



empower
continuous
improvement

Tech-enabled business strategy

Modern tech stack

Standard staffing arch with smart add-ons

Clean data & a data-driven culture

Aligned people, processes & systems

Automated workflow within & between systems

Strong & sustainable adoption

Empowered to continuously improve

demonstrated, measurable & sustainable
performance



maximum valuation

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