

2023 AAA STAFFING LAW CONFERENCE **★ MAY 18–19** WASHINGTON, DC







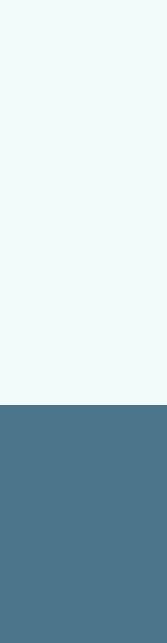




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The IT Factor: Emerging Technologies and Potential Liability



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U.S. Patchwork

- No comprehensive data privacy/security law
 - There are a number of sector-specific federal laws and regulations (e.g., GLBA, HIPAA)
- States are enacting their own data privacy, security and breach notification laws
- At state level, three types of laws:
 - Data privacy
 - Data security
 - Breach notification

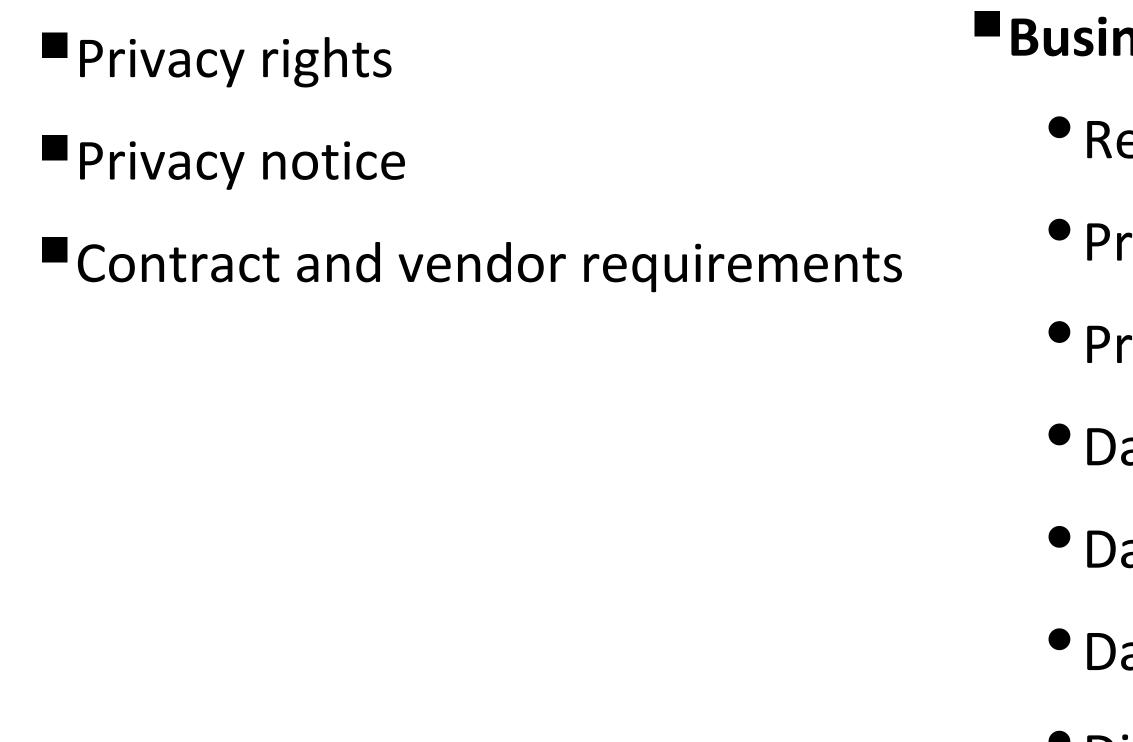


State of the union so far...





Common Features of Privacy Laws





Business obligations

- Reasonable security measures
- Privacy principles
- Privacy by design
- Data inventory/mapping
- Data retention
- Data protection impact assessments
- Discrimination prohibited
- Opt-out of sale, targeted marketing, automatic profiling





Scope of U.S. Data Privacy and Security Laws

U.S. data security scope: data breach notification; Health Insurance Portability and Accountability Act

- United States: more focused on security than privacy
- Data security law scope:
 - Information that can be used for identity theft (e.g., data breach notification)
 - Medical / patient information (HIPAA)



Data Breach Notification Laws (PII):

Name + ☑ Bank account number

- ☑ Bank routing number ☑ Payment card number ☑ Driver's license number ☑ Govt-issued ID number ☑ Immigration/VISA ☑ Passport number ☑ Social Security number
- ☑ State ID Card

HIPAA (PHI):

Name +

- ☑ Beneficiary number
- ☑ Dates of health service
- ☑ Diagnosis
- ☑ Disease/disorder
- ☑ Genetic information
- ☑ Health records
- Health symptoms
- ☑ Health treatments
- ☑ Insurance information
- ☑ Insurance policy numbers
- ☑ Medical claim history
- ☑ Medical conditions
- ☑ Medical device identifiers
- ☑ Medical photo images/X-Rays
- ☑ Medical record number
- \square Medical test results
- ☑ Subscriber number



Scope of U.S. Data Privacy and Security Laws

Data Privacy Laws = Personal Information

Data Breach Notification Laws (PII): HIPAA (PHI):

Name +

- ☑ Bank account number
- ☑ Bank routing number
- ☑ Payment card number
- ☑ Driver's license number
- ☑ Govt-issued ID number
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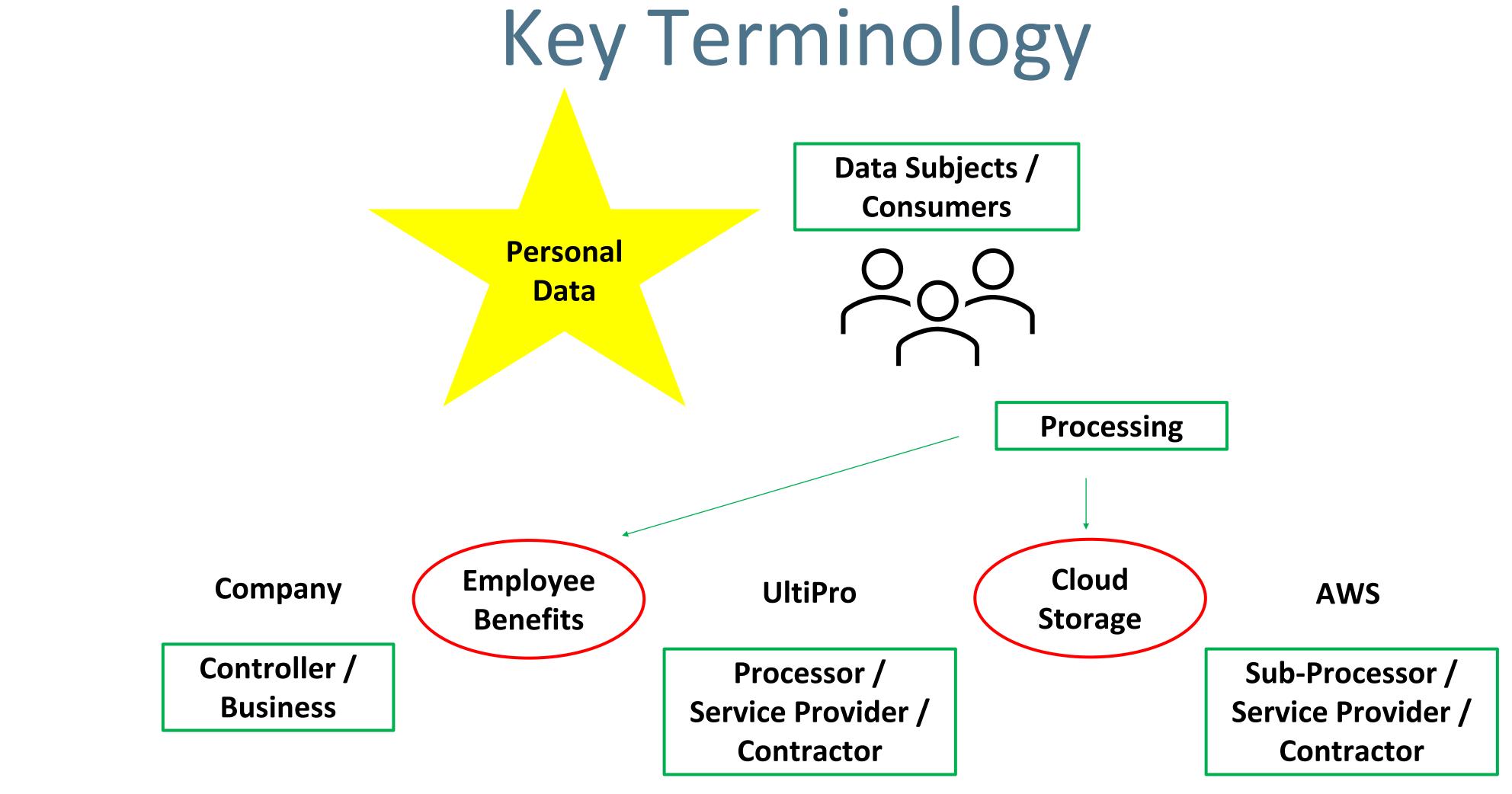


<u>AND</u>

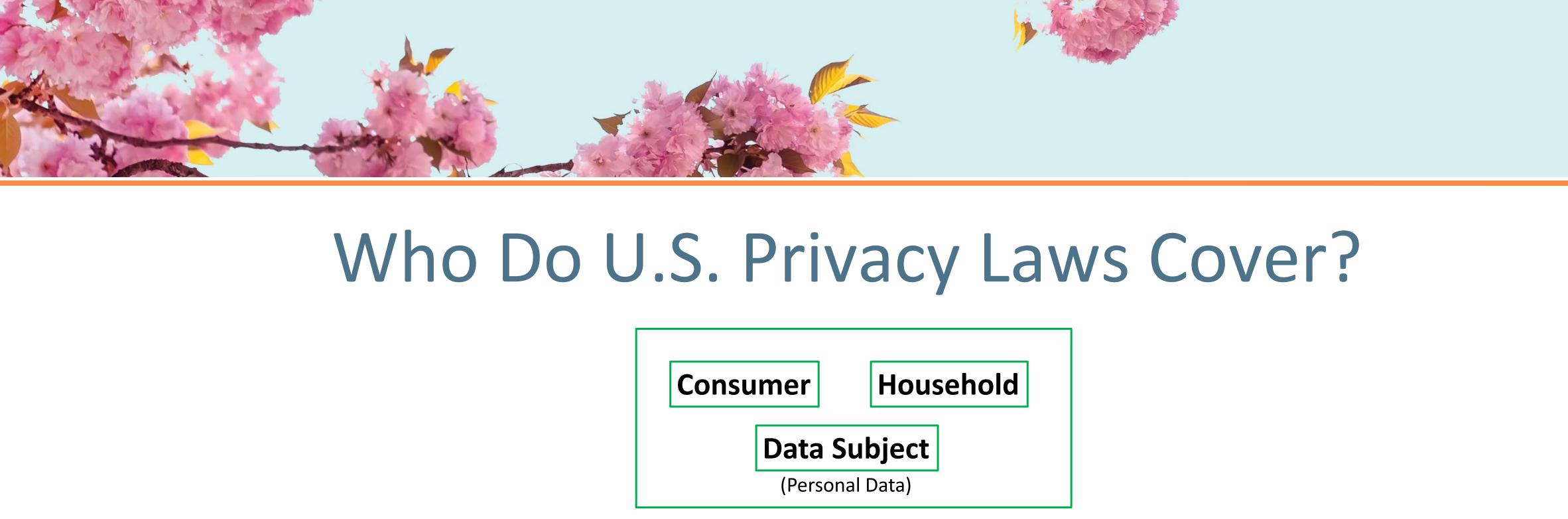
- ☑ Abilities/aptitudes
- Address
- ☑ Attitudes
- ☑ CCTV footage
- ☑ Citizenship Status
- ☑ Compensation information
- ☑ Criminal history
- ☑ Date of birth
- ☑ Education history information
- ☑ Education records (e.g., transcript)
- 🗹 Email address
- ☑ Employee ID
- ☑ Employment history
- ☑ Keystroke patterns
- ays 🗹 Marital status
 - 🗹 Name
 - ☑ National ID Card Number
 - ☑ National origin/race/ethnicity
 - Photographs

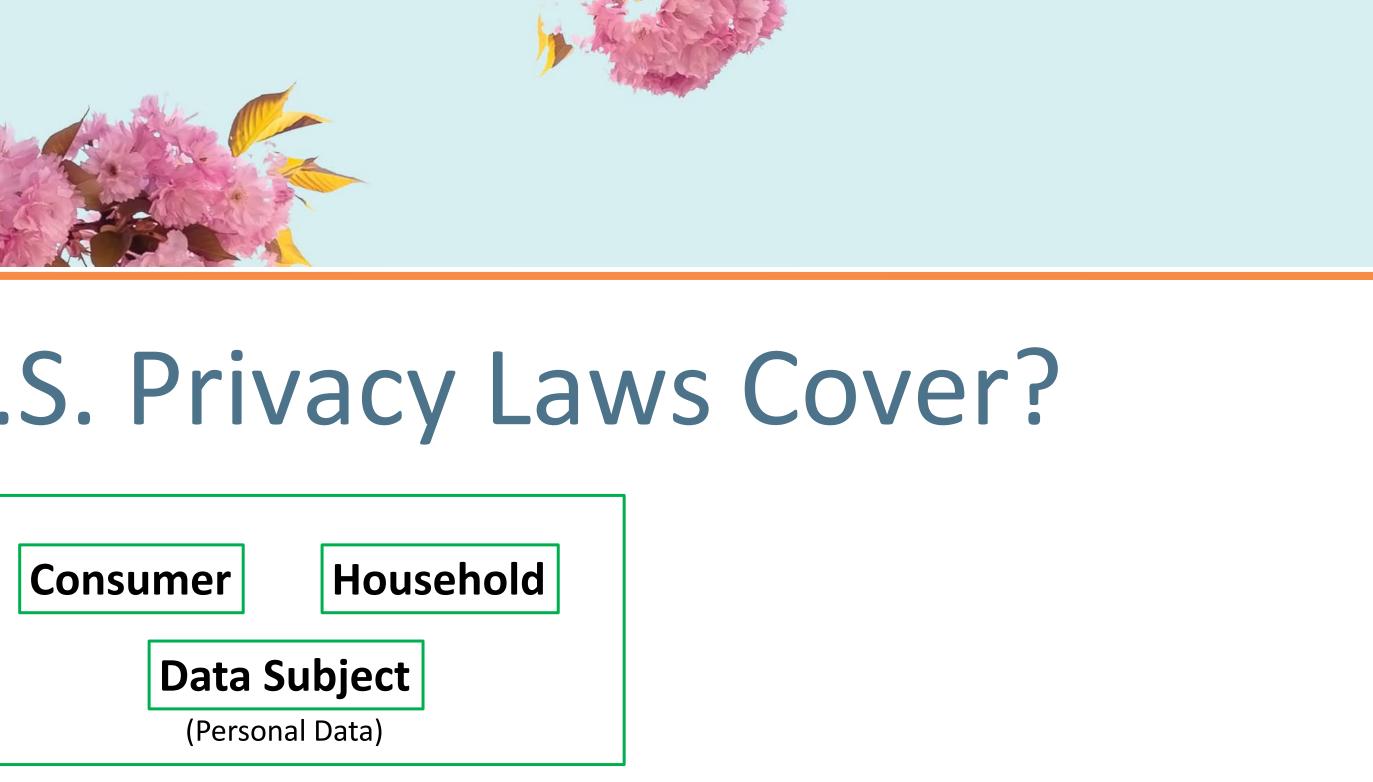
- ☑ Partial Social Security number
- ☑ Performance Evaluations
- ☑ Philosophical beliefs
- ☑ Political party
- ☑ Preferences, Trends, Predispositions
- ☑ Professional licenses
- ☑ Purchase/Service history
- ☑ Religion
- 🗹 Resume
- ✓ Signature
- ☑ Survey responses
- \blacksquare Tax information
- ☑ Telephone number
- ☑ Union membership or information
- ☑ Vehicle License Plate Number
- ☑ Veteran/Military Status
- ☑ Voice patterns
- \blacksquare Voice recordings
- ☑ Videos









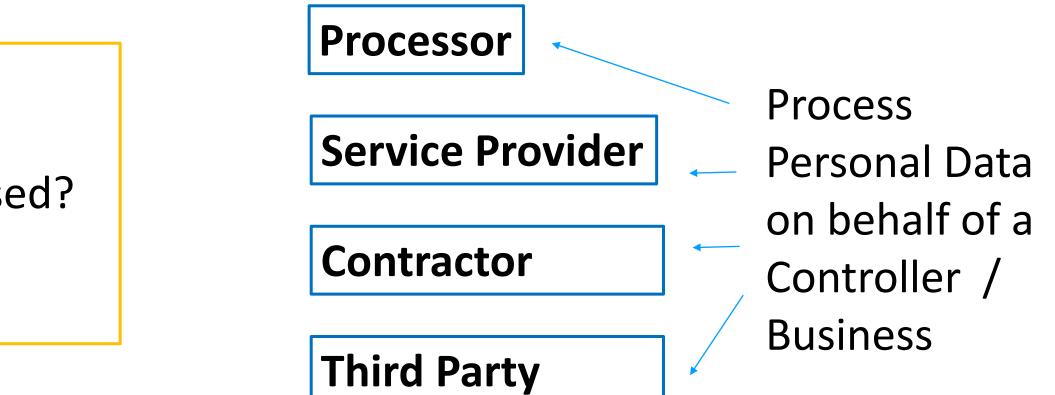


Controller / Business

Decides:

- What Personal Information is processed? \bullet
- For what purpose?
- How is it processed?







What Activities Do U.S. Privacy Laws Cover?

Processing = any operation or set of operations that are performed on personal information or sets of personal information, whether or not by automated means

Examples:

- Aggregating
- Advertising and Marketing
- Providing / performing services
- Research
- Collection
- Selling

2023 ASA

LAW

STAFFING

CONFERENCE

- Sharing
 - Buying
- Combining
- Organizing
 - Retaining
 - Using
- **De-identifying** Anonymizing Dark patterns

- Pseudonymizing
- Inferences
- Transferring
- Receiving
- Viewing
- Accessing
- Disclosing
- Profiling



Issue Spotting: Sensitive Personal Data

- Sensitive personal data
 - Defined by privacy laws
 - Includes: racial or ethnic origin
 - Religious or philosophical beliefs
 - Data related to sex life or sexual orientation
 - Special rules apply \rightarrow
 - Consent, opt-out, limit sharing / processing
 - Notice requirements
- Potential areas of concern:
 - DE&I
 - Discrimination (overt vs. inadvertent)



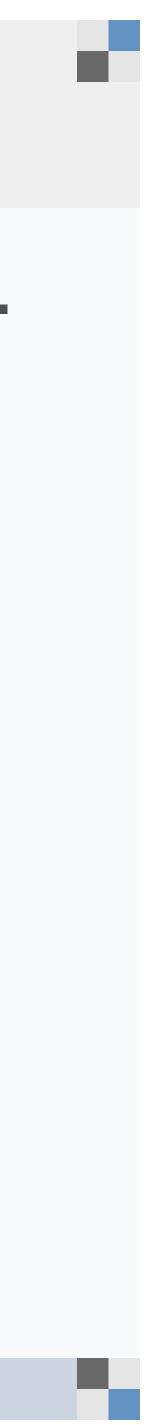
When poll is active, respond at pollev.com/asaasa640
Text ASAASA640 to 22333 once to join

Do you use AI at work (whether or not your use is workrelated) or as part of your job?

Yes

No

Start the presentation to see live content. For screen share software, share the entire screen. Get help at **pollev.com/app**





Basic Steps for Al Development

- Define the goal/use case
- Data collection
- Data processing
- Algorithm development
- Training the model
- Evaluation and validation
- Deployment and monitoring
- Continuous improvement





Al: Key Terminology

- and improve their performance over time



Artificial Intelligence—so shared definition; general term used to describe a computer's ability to perform tasks that typically require human intelligence

Machine Learning—subset of AI involving training algorithms to learn from data

Deep Learning—subset of Machine Learning that uses neural networks (which are designed to emulate the structure and function of the human brain) to process and analyze data using layered interconnected nodes that learn from previous layers

Programming—the process of creating software applications using programming languages by writing code so a computer can understand and execute instructions



Issue Spotting: Using AI in Employment

Are there problems with using AI in the employment context?

- Bias
- Job Displacement
- Lack of transparency
- Privacy concerns
- Legal and regulatory risks





Issue Spotting: Using Al In Employment



Are there problems with using AI in the employment context?



山豆 There are several potential problems with using AI in the employment context, including:

- decisions.
- in low-skilled jobs, leading to unemployment and economic insecurity.
- making it challenging to identify and address bias or errors in the system.
- particularly around the collection and use of personal data.
- regulations.

It's important to note that these challenges can be mitigated if the AI is developed, validated and deployed with proper ethical considerations and transparency.



1. Bias: Al systems can perpetuate or even amplify existing biases in the data they are trained on, leading to unfair or discriminatory outcomes in hiring and other employment

2. Job displacement: AI and automation have the potential to displace workers, particularly

3. Lack of transparency: It can be difficult to understand how AI systems make decisions,

4. Privacy concerns: The use of AI in the employment context can raise privacy concerns,

5. Legal and regulatory risks: The use of AI in employment may raise a host of legal and regulatory risks, including potential violations of anti-discrimination laws or other



Issue Spotting: Bias and Discrimination

How to issue spot:

- What are the existing rules on discrimination?
- How might this model discriminate?
- Are humans introducing bias, intentionally or unintentionally?

Examples:

- Data used to train is skewed or biased in a certain way (e.g., past practices weren't inclusive) Models teach themselves to continue past practices Models teach themselves in ways that we don't intend
- - Gendered names
 - Shaun White vs. Sundar Pichai







Issue Spotting: The Black Box Problem

- The Black Box Problem: Humans aren't able to see how AI makes decisions • Al lost track of the inputs on which its decisions and outputs are based • We can't recreate the thought processes because of deep learning, training, etc.

Resulting problems:

- We can't "show our work"—cannot show there was no bias or discrimination
- Difficult to fix when the outcomes aren't what we want
- Lack of transparency—cannot explain what data points were considered for a decision • Therefore, difficult to say the decision was "fair"
- - How do we comply with privacy law \rightarrow privacy notices?





Agenda

- Citizenship Status Discrimination implications with use of AI
 - What is Citizenship Status Discrimination?
 - What are possible (inadvertent?) uses of AI for a staffing firm?
 - Online job applications
 - Posting advertisements
 - Scraped to third party platforms
 - Applicant tracking systems
 - Screening applicants
 - Onboarding

How can I get in trouble with each?





Citizenship Status Discrimination

Employers cannot discriminate in hiring, firing, recruitment, or referral for a fee based on citizenship or immigration status

- Protected individuals
 - U.S. citizens
 - U.S. nationals
 - Recent lawful permanent residents
 - Asylees
 - Refugees



Enforced by the U.S. Dept of Justice, Immigrant and Employee Rights Division



Examples of Citizenship Status Discrimination

- U.S. citizens only
- U.S. citizens or lawful permanent residents only
- Refusing to hire asylees or refugees
- Refusing to consider non-U.S. citizens unless they have a green card
- Preferring workers on temporary visas over U.S. workers
- Asking for more or different documents than what the law requires to hire

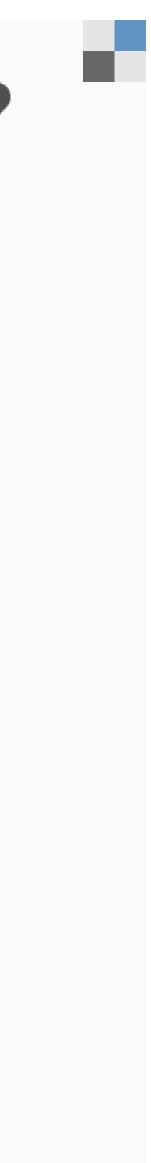


Do you post ads for openings on third-party platforms?

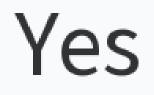
Yes

No

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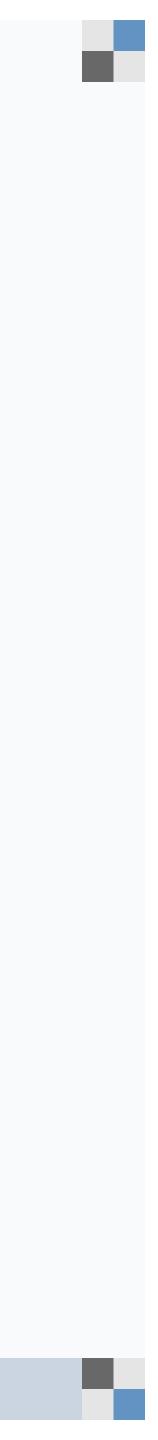


Do you review the ad once it is posted?



No

Start the presentation to see live content. For screen share software, share the entire screen. Get help at **pollev.com/app**





Recruiting

Lots of ways to get into trouble:

- Third-party platforms
 - Do they change the text of your ad?
 - Do they control who can apply?
 - Do they control which résumés are passed on?



Text of the ads—are you encouraging a certain group of applicants to apply?



Application Process

Online applications:

- Applying for "any" job or tied to a particular online opening?
- Who can apply? Everyone, right? "I want to hire everyone," but: Do you have questions about authorization to work? Do you have questions about immigration status? Do you have questions about document(s) that will need to be presented?





Over \$1,000,000 fine assessed against 20+ very large employers (including staffing) firms) for relying on a third-party platform to post openings on a college website's platform:

- permanent residents
- No immunity just because it was not your platform



Dropdown menu of who can apply for positions limited to U.S. citizens and lawful

– Non-U.S. citizens with unrestricted work authorization could not apply



Staffing firm fined \$17,000 because four ads said U.S. citizens and permanent residents could apply (excluding asylees, refugees and U.S. nationals) and two ads targeted those with Optional Practical Training (OPT).

Different staffing firm fined \$12,000 because ads confirmed that company would sponsor H-1B visas.

Think you are widening the net, but IER reads the ads restrictively. Potential applicant believes that is the only status that the employer will accept.





In January 2023, staffing firm fined \$250,000 and \$100,000 back pay

work to show Employment Authorization Document



Requiring lawful permanent residents to show green card and aliens authorized to



Onboarding

Electronic I-9 (and E-Verify) systems:

- Requesting specific documents?
- create a whole new I-9?

Is E-Verify run a second time?

Does system ask you to reverify expiring permanent residence cards?



Candidate completes Section 1 and uploads documents for Section 2. Candidate comes in office and wants to present different original documents. Need to make a change to Section 1 or Section 2. Does system prompt you to



Staffing firm fined \$67,778 because electronic I-9 system prompted them to reverify expiring permanent resident cards, which is not required

Cannot defend yourself that "you" didn't do it—the system did it!

