American Staffing Association (ASA) Senior Manager, Exhibit and Sponsorship Sales

Our vision is to lead and elevate the talent solutions industry as it enables people and businesses to achieve their full potential creating better lives, better businesses, and a better economy.

We value:

- service (to our members, communities, and each other),
- community (create inclusive staff and member communities),
- integrity (respectable, accountable and build trust with others) and
- growth (for people, our organization, and members)!

The Sr. Manager, Exhibit and Sponsorship Sales is a fast-paced role that requires staying in communication with internal teams and external customers while prospecting, selling, and supporting our ASA conference and event sponsors. You will be their concierge in providing support on managing exhibit floor plans, rebooking, and any other need or question that comes up. You will work to increase and maintain our associate member database and prospects.

For a creative twist, you'll have the opportunity to work with the Department Director to craft "new" member benefits to attract and retain suppliers.

You will also support our corporate partners by providing exceptional customer service to their senior management, ensuring we can maintain strong, long-term relationships with our most avid supporters.

This is a role for those people who have a drive to sell, desire to serve, and a love of details. ASA maintains strong relationships with our suppliers and partners. We are looking for someone who can help us continue to develop those relationships and grow new ones.

Please, apply if that person is you.

ASA is an equal opportunity employer and encourages applications from women, people of color, people of all gender identities and sexual orientations, veterans, and people with disabilities.