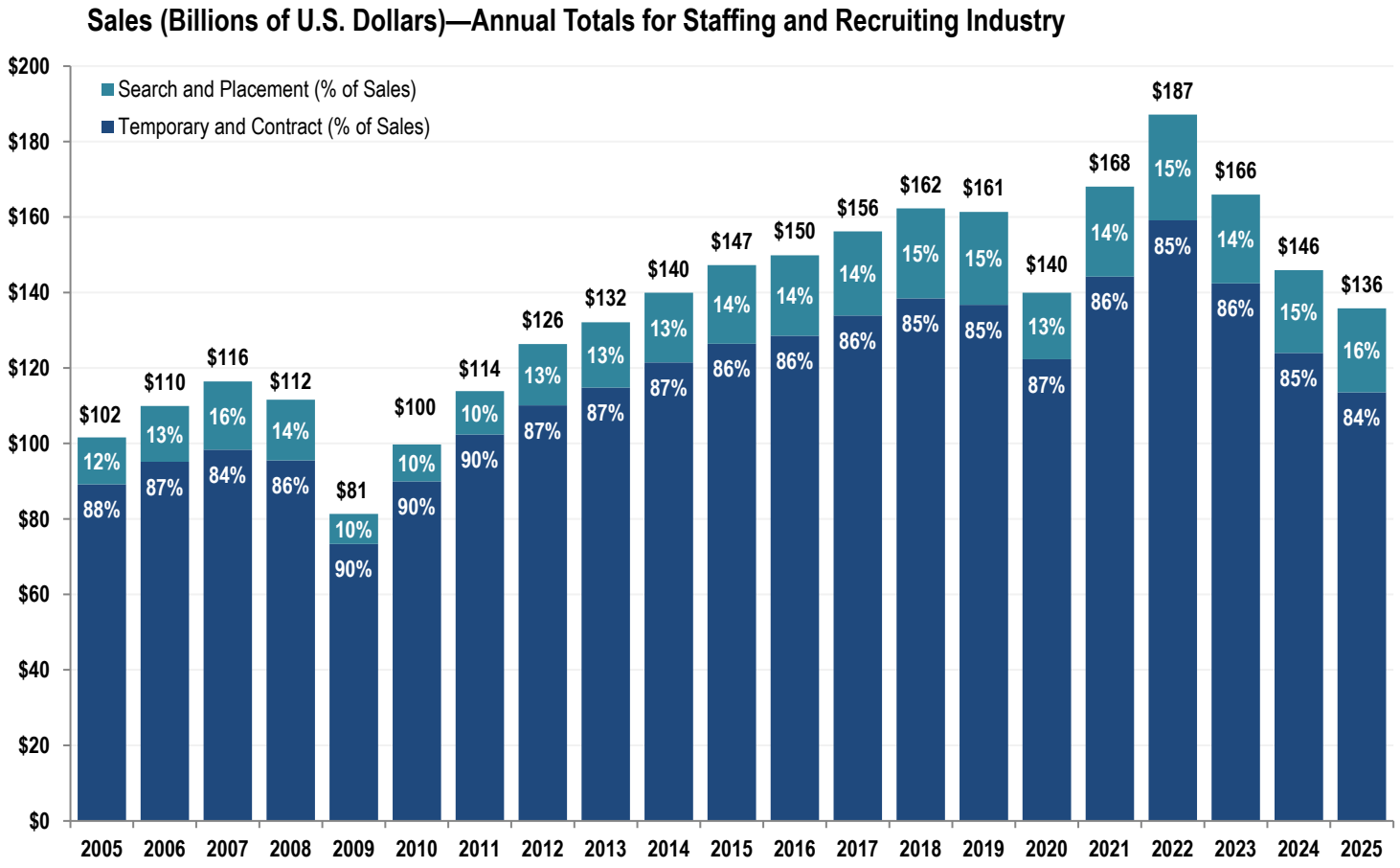
FACT SHEET

American Staffing Association
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Staffing and Recruiting Industry Sales Down 6.9% to $136 Billion in 2025



Source: American Staffing Association, Staffing Industry Analysts Inc., U.S. Department of Commerce

Total staffing and recruiting industry sales contracted to $113.5 billion in 2025, a decrease of 8.4% from the previous year (according to annual data from the ASA Staffing Employment and Sales Survey.)

Search and placement sales increased 1.6% in 2025, according to Staffing Industry Analysts. Applying the growth in SIA's annual search and placement revenue estimates to the most recently released 2017 U.S. Economic Census indicates that search and placement sales totaled $22.3 billion in 2025.

Combining temporary and contract staffing with search and placement services, U.S. staffing industry sales totaled $135.8 billion in 2025. Search and placement sales accounted for 16.4% of total staffing and recruiting industry sales in 2025.

For additional staffing benchmarks and to learn more about the ASA Staffing Employment and Sales Survey, visit *americanstaffing.net/quarterly-survey*.

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