

ASA Staffing Compensation & Benefits Survey—Report Contents

Report Contents

Overview

About the Survey and Report..... 3
 Confidentiality and Data Usage..... 3
 About ASA.....3

Report Terms.....4

Company Profile

Services Offered and Sectors Served.....6
 Region and Geographic Scope.....7
 Sales, Employees, Turnover, and Forecasted Wage Increase.....8

Benefits

Benefits Offered.....10
 Wellness Programs Offered.....11
 Health Care Insurance Options and Premiums.....12
 Paid Time Off (PTO) and Holidays.....13
 Retirement Benefits Provided.....14
 401k/403b Company Match.....15

Executive Compensation

All Executive Positions Combined.....17
 President/CEO.....20
 Principal/Owner.....23
 Chief Operating Officer.....26
 Chief Financial Officer.....29
 Senior Vice President.....32
 Regional Vice President.....35
 Vice President, Sales38

Page

Sales & Recruiting Compensation

Area Sales Manager42
 Business Development Director45
 Major Account Representative48
 National Account Director51
 Sales/Account Representative54
 Recruiter57
 Senior Recruiter60

Administration & Operations Compensation

Accountant/Bookkeeper64
 Controller67
 Administrative Assistant/Department Support70
 Systems Administrator/Technical Support73
 Area Manager76
 Area Operations Manager79
 Branch Manager82
 Regional Service Manager85
 Customer Service Manager88
 Customer Service Representative91
 On-Site Coordinator94
 On-Site Manager97
 On-Site Representative100

