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## Bringing Your 'A' Game to Critical Relationships

Kelly Irons, developUs

The slide has a white background with a decorative header bar at the top, split into orange and blue sections with map patterns. The title and speaker information are centered. A small ASA Staffing Connect logo is in the bottom left corner.

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### While You Are Waiting...

Text **GETREAL**  
(all caps, no space)  
to 22333 to take part in  
our interactive polls!

The slide features a purple vertical bar on the left side. The text is positioned to the right of this bar. An image of hands holding a smartphone is on the right side of the text. The developUs logo is at the bottom right.

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Say a quick "Hello!" to your friends...

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How many trainings have you attended in your career?

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How many of those trainings have been about building high performing relationships?

When poll is active, respond at [PollEv.com/getreal](https://poll-ev.com/getreal) 📱 Text GETREAL to 22333 once to join

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Warm Up Exercise (literally...)

People are the priority.



Results are the priority.

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Warm Up Exercise (literally...)

Great leaders are born.



Great leaders can be developed.

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Warm Up Exercise (literally...)

Relationships matter.



Relationships don't matter.

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The Premise

The **DEPTH** and **STRENGTH**  
of a relationship  
is not determined by  
the **DURATION** or **PROXIMITY**

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The Transformation Begins

RE - LATIONSHIP  
↓  
**REAL**ATIONSHIP

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**AWARENESS**

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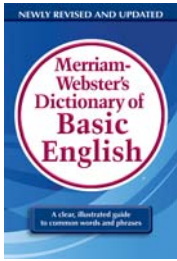
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### The Standard Definition



“The conscious knowledge of one’s own character, feelings, motives, and desires.”

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### The Better Definition

“The ability to recognize your behaviors, thoughts, and emotions and conduct a real-time analysis of their impact.”



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### 4 Score and Seven Years Ago...

#### My Boss’s Brain



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Just One Sentence....



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What was your "Mack Truck" moment?

Watch the presentation to see how content "sell on the content" instead of the app or get help at [ProEd's content page](#)

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Re: Feedback



**"Feedback is a gift, no matter how its wrapped. People wouldn't tell you if it didn't matter or they didn't care."**

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## Getting Curious



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# ACKNOWLEDGEMENT

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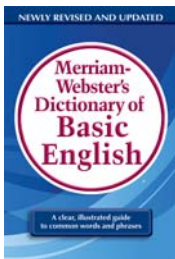
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## The Standard Definition



“Acceptance of the truth or existence of something.”

“The action of expressing or displaying gratitude or appreciation for something.”

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The REAL Definition

“The ability to own your **\$#!T**  
and your **SHINE!**”

*(Yours Truly, Kelly Irons)*

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Acknowledging Others



Sawa Bona...  
Sikhona



Attachment  
Disorders



“Don’t worry...  
Just jump!”

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Re: Acknowledgement

“Acknowledgement brings  
awareness to life and paves  
the road to accountability.”

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Who needs acknowledgement in your life right now?

Send the presentation to see the content. Tell us the content inside the app or get help at [Puffin's e-mail page](#)

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# ACCOUNTABILITY

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### A Definition

**ac·count·a·bil·i·ty**  
/əˌkəʊnt(t)əˈbɪlədē/  
noun

the fact or condition of being accountable **responsibility**  
"their lack of **accountability** has corroded **public respect**"  
synonyms: **responsibility**, liability, answerability  
"there must be accountability for the expenditure of every public cent"

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Fertile Ground

“Accountability is a  
**CATALYST**  
for responsibility  
and results.”



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Paradigm Shift



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Self-Accountability



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What are you committed to doing to build better REAL-ationships this year?

Start the presentation to see the content. Add to the content? Install the app or get help at Pk12@edupkg.com

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# AUTHENTICITY

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A Definition (A terrible one...)

**au·then·tic·i·ty**  
/ˌɒtʰenˈtɪsədē/  
*noun*  
the quality of being authentic.

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A Definition (A better one...)



“The degree to which one is true to one's own personality, spirit, or character, despite external pressures.”

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“Hey Mommy...”



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Everyone's Got One!



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## CLOSING

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### Survey Says!



vs.

I QUIT.  
For Real  
This Time.

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### The Bottom Line

RE-lationships count.

REALationship'

REAL-ationships pay dividends.

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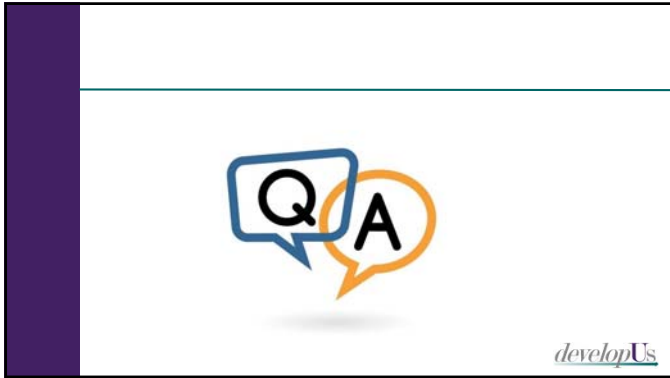
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