

# The Million Dollar Recruiter Mindset: How the Top 1% Think and Act



What the difference?

*There's no \_\_\_\_\_!*  
M\_\_\_\_\_ B\_\_\_\_\_ N\_\_\_\_\_

**Importance of Mindset** - It helps us battle c\_\_\_\_\_.

## Market Intel

- 1.
- 2.
- 3.

**Overarching principle** C\_\_\_\_\_

Do you have the courage to ask \_\_\_\_\_?

## Relationships

How do you get their attention?

Are you just \_\_\_\_\_?

Email without \_\_\_\_\_ won't get a response

I'm not going anywhere!

Tell me where I fit with you – the power of \_\_\_\_\_.

How can you help me \_\_\_\_\_?

Relationships without a placement

Importance of being \_\_\_\_\_

**Overarching principle** Do more \_\_\_\_\_

## Social Media

Push \_\_\_\_\_

- Multiple lures
- 1.
  - 2.
  - 3.

Connects verses contacts

Overarching principle

Don't \_\_\_\_\_ technology

Searches that will move

Focus

\_\_\_\_\_ Focus

What blurs our vision?

\_\_\_\_\_ Focus

Overarching Principle \_\_\_\_\_ the \_\_\_\_\_!

The Power of how Better beats Best



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