

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

# Cultivating Healthy Gamesmanship in the Workplace

Susan Packard  
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*susanpackard.com*



Wednesday, Oct. 26  
1:45–3:30 p.m.



Cultivating Healthy Gamesmanship in the Workplace

Susan Packard  
Co-founder  
Scripps Networks Interactive

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Don't Forget to Rate the Workshops on the ASA Staffing World App




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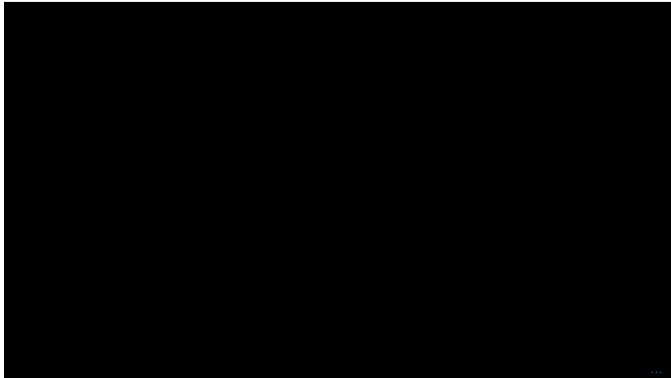
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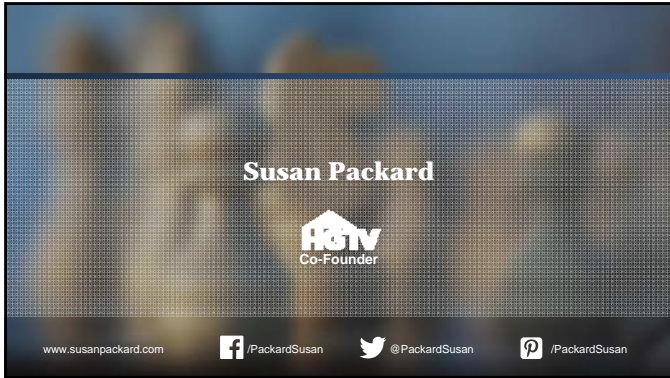
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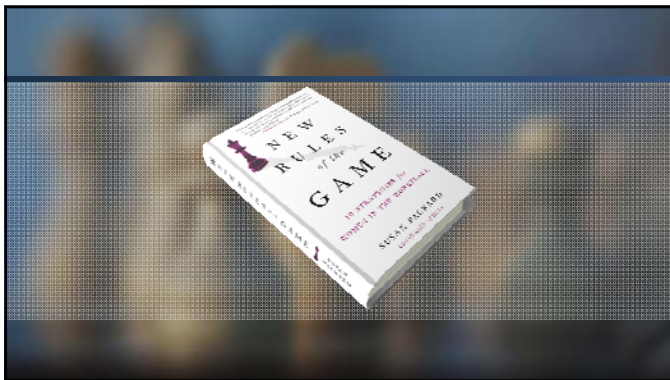
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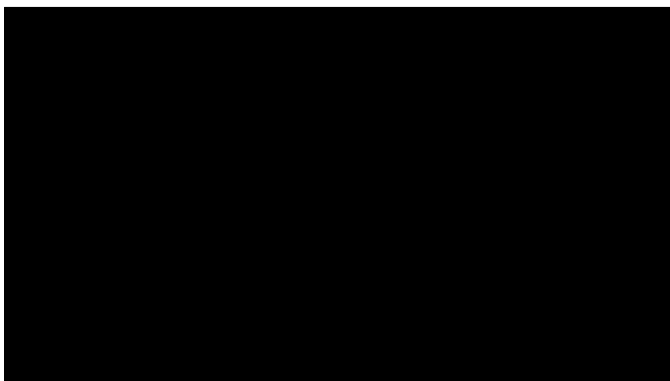
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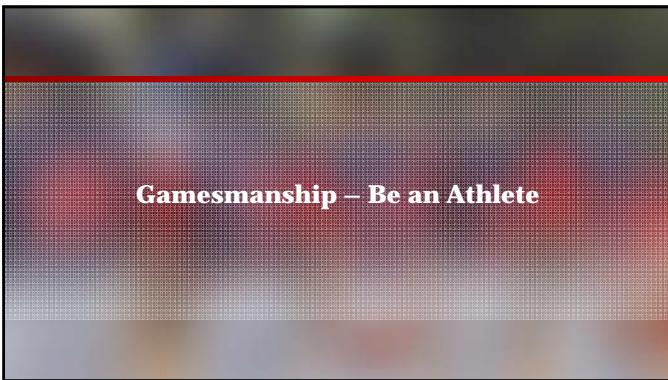
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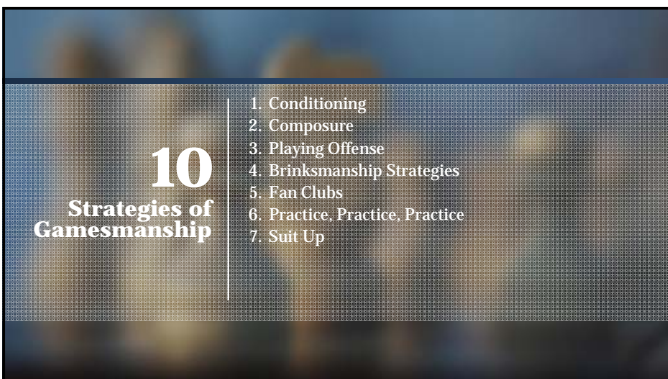
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**10**  
Strategies of Gamesmanship

1. Conditioning
2. Composure
3. Playing Offense
4. Brinkmanship Strategies
5. Fan Clubs
6. Practice, Practice, Practice
7. Suit Up
8. Good Sportsmanship
9. Grit
10. Team Play

} Emotional Maturity

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**#1**  
RULE

**Conditioning**  
Line Experience  
Financial Knowledge  
Global View

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**#2**  
RULE

**Composure**  
Carriage  
Words

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**#3**  
RULE

**Playing Offense**

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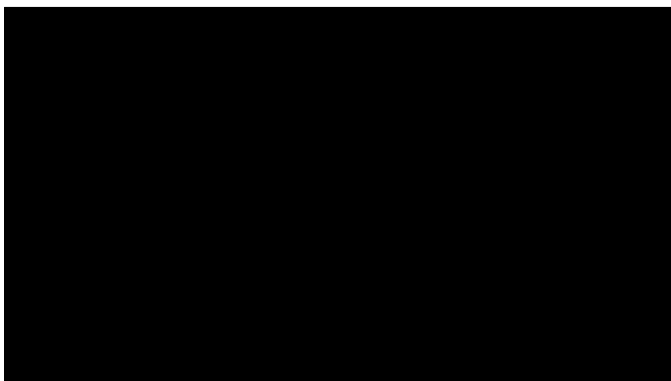
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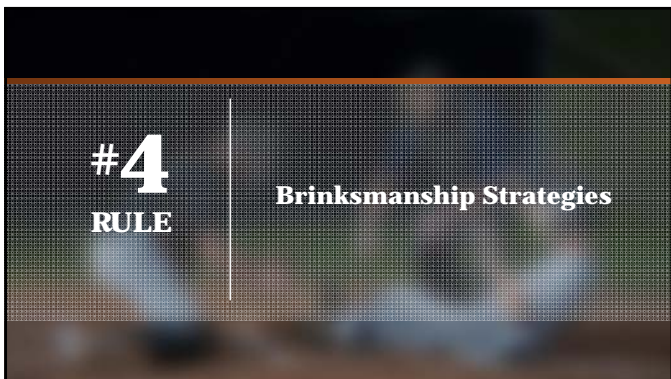
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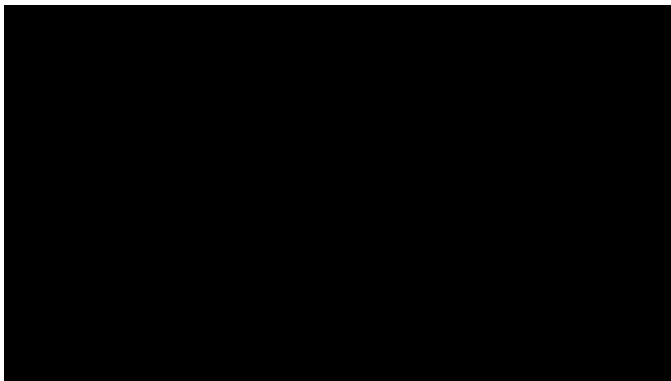
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**#4**  
**RULE**

**Brinksmanship Strategies**

- The Walk Away
- The Bluff
- Sizing Up the Room
- The Tell

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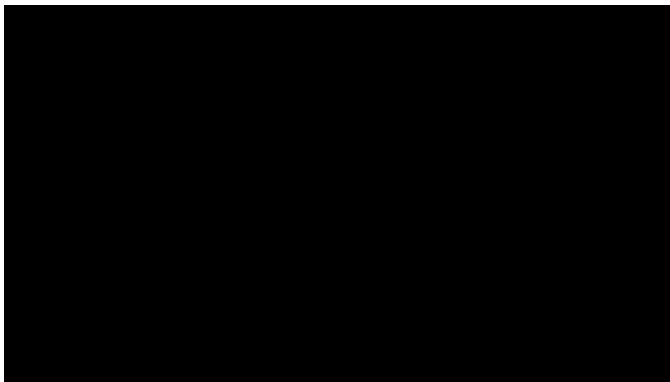
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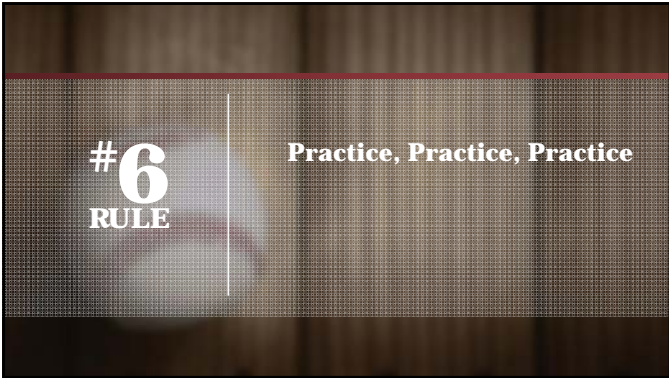
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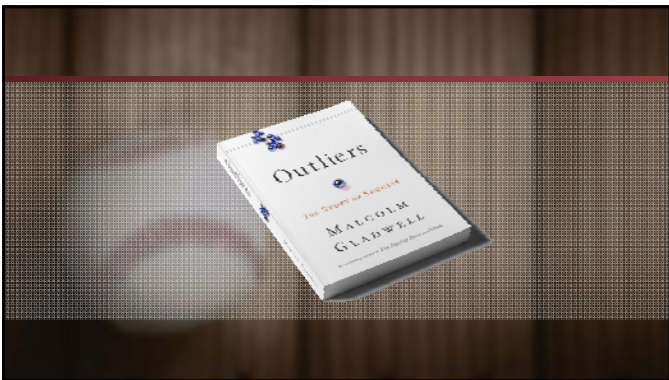
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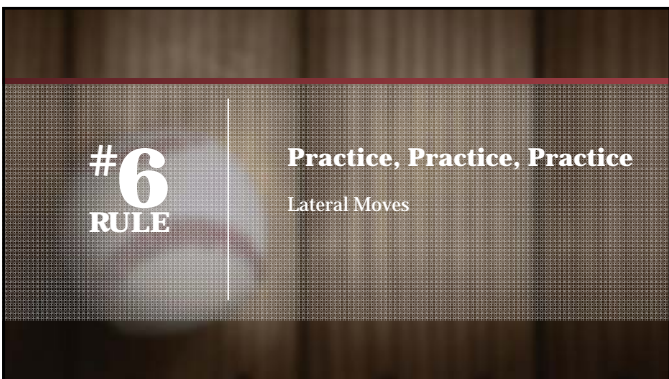
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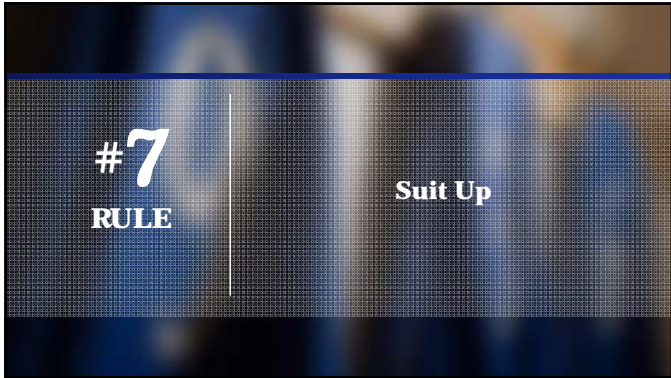
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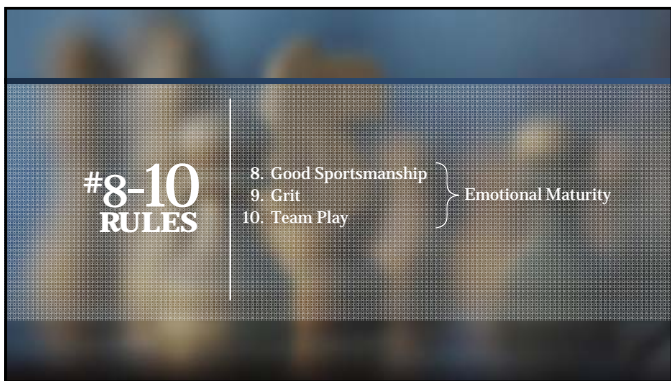
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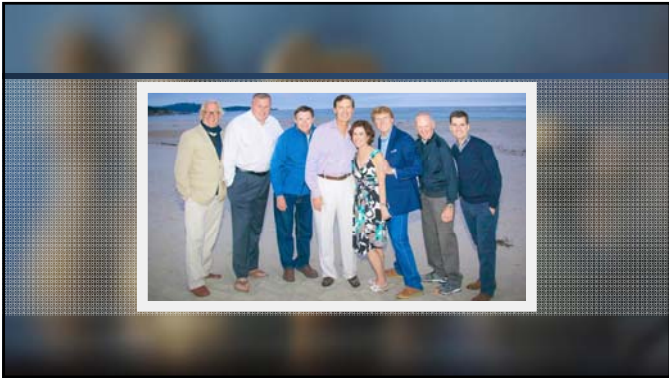
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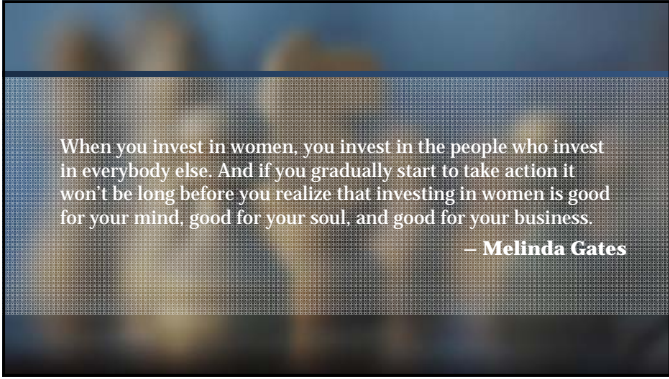
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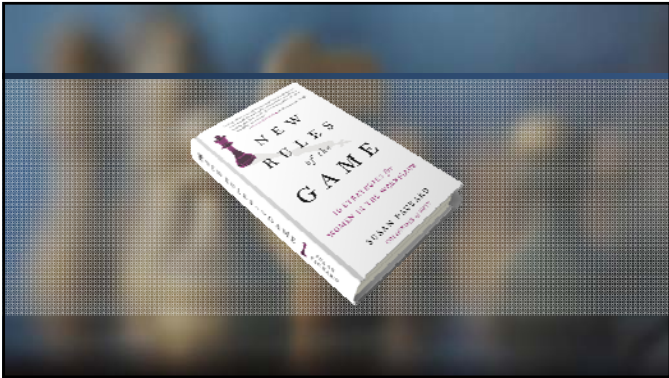
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Thank You for Attending



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